

Message Text

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70

ORIGIN EUR-12

INFO OCT-01 ISO-00 EB-07 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 NSC-05 SS-15 /052 R

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APPROVED BY EUR/CE:LHEICHLER

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P 122153Z NOV 75

FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

INFO AMEMBASSY BONN PRIORITY

AMEMBASSY LONDON PRIORITY

USMISSION USBERLIN PRIORITY

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E.O. 11652: N/A

TAGS: EAIR, FR, WB, US

SUBJECT: CIVAIR: BERLIN - PARIS CHARTERS

REF: A.) PARIS 29163 (B) BONN 18465

1. DEPARTMENT'S UNDERSTANDING OF PARIS CHARTERS PRICING
IMBROGLIO IS THAT ALTHOUGH AIR FRANCE PRICE TO WEST
BERLIN TOUR OPERATOR WOULD BE SUBSTANTIALLY HIGHER THAN
THAT CHARGED BY PAN AM, BERLIN TOUR OPERATOR WOULD CUT
HIS PROFIT MARGIN IN ORDER TO OFFER PACKAGE TO BERLIN
PUBLIC AT PRICE ONLY ABOUT DM 50 ABOVE THAT WHICH HE WOULD
HAVE CHARGED HAD PAN AM GOTTEN THE BUSINESS. DEPARTMENT
WOULD THEREFORE APPRECIATE IT IF FIGURE OF DM 199 (PARA 4,
REF A) COULD BE DOUBLE-CHECKED AND CONFIRMED THAT THIS IS
THE PRICE WHICH THE TOUR OPERATOR WOULD HAVE CHARGED THE
BERLIN PUBLIC FOR A PAN AM CHARTER PACKAGE TO PARIS

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COMPARABLE IN DURATION AND FACILITIES TO PRESENT AIR

FRANCE PACKAGE.

2. PROVIDED DM 199 FIGURE IS CORRECT, DEPARTMENT APPROVES
PRESENTATION TO CLAUDE-LAFONTAINE OF AIDE-MEMOIRE SET
FORTH REF A. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, DEMARCHE, BERLIN AIR ACCESS, AIR FARES, TARIFFS, SUPPLEMENTAL AIRLINES, PROGRAMS (PROJECTS), AIDE MEMOIRE
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Draft Date: 12 NOV 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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To: PARIS
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